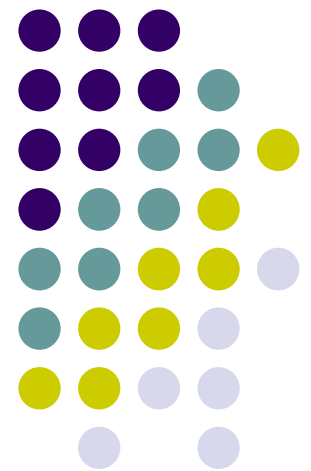
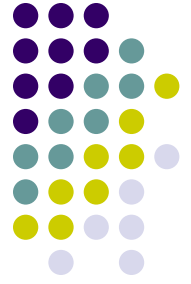


Collaborations & Partnerships

**Florida Girls Collaborative Project
10.10.08**



Ways to Share Resources

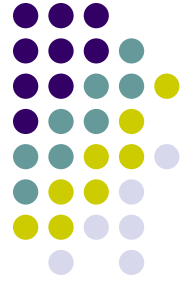


Not all shared resource efforts begin at the point of collaboration.

There are options...



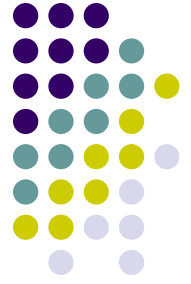
Networking



- Exchanging information for mutual benefit.
- Most informal option

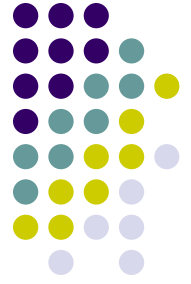


Coordination



- Exchanging information
- Altering activities for mutual benefit
- Common purpose
- More organizational involvement than networking
- Most useful with change: all impacted get to discuss the consequences of the change.

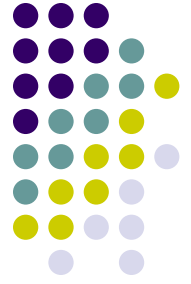
Cooperation



- Exchanging information
- Altering activities
- Sharing resources for mutual benefits and purpose
 - Staff, work space, training, information, funding and legal arrangements



Collaboration



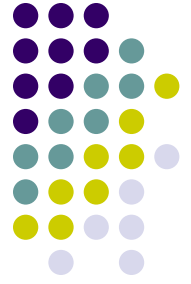
- Exchanging information
- Altering activities
- Sharing resources
- Enhancing the capacity of another organization for mutual benefit and achieve a common purpose
- True partners and sharing risks, resources, responsibilities, and rewards

What do relationships look like in your organization?



- Networking
- Coordination
- Cooperation
- Collaboration

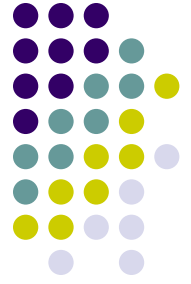




How do you choose?

- What do we want to accomplish?
- What type of relationship is necessary?
- Are the resources available: time, skills, financial, community support, commitment and human resources?
- Sufficient trust and commitment to support this kind of relationship?

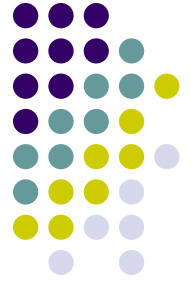
Why Collaborate?



- Build a STEM Program Machine
 - Entertains girls 5-8
 - Challenges teens
 - Takes two unrelated adults to operate
 - Builds girls' abilities in STEM



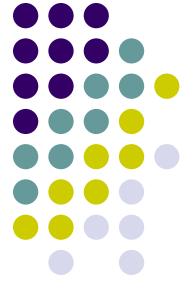
- A few ground rules
 - Actually draw a machine
 - No peeking
 - Draw it yourself
 - Be prepared to share



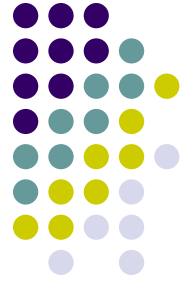
So why do it?

- Better use of scarce resources; cost savings
- Ability to create something that you can't create on your own
- Higher quality, more integrated product or service for the end users
- Potential for organizational and individual learning
- Better ability to achieve important outcomes

Challenges to relationships



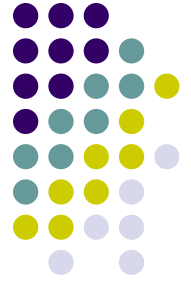
- Belief that individual effort is more beneficial than cooperation
- People are often mistrustful
- Lacking communication skills for working together
- Lack of strong leadership
- Sense of powerlessness
- Funder demands



Building the relationship

- Involve stakeholders
- One to one relationships, build trust
- Clarify goals for each partner
- Determine relationship
- Determine procedural ground rules
- Listen
- Build on agreements
- Learn about culture
- Keep identities
- Expect problems & bumps in the road
- Celebrate Success

Final Thoughts



- **We will surely get to our destination if we join hands.**

-Aung San Suu Kyi, Burmese Political Leader

- **I not only use all the brains I have, but all I can borrow.**

-Woodrow Wilson, US President